



GULFSTAR GROUP

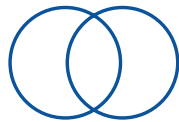
INVESTMENT BANKERS

GulfStar is one of the leading middle market investment banking firms in the United States, with a proven track record of delivering exceptional results in mergers and acquisitions, private placements and strategic advisory services. We advise private business owners and corporate clients with revenues ranging from \$25 million to \$350+ million across a variety of key industry sectors. Founded in 1990, GulfStar has completed more than 770 transactions in 38 states and 18 foreign countries.

36
years of middle
market leadership

770+
completed
transactions

275
years of combined
MD experience



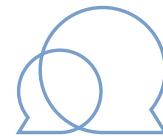
Mergers & Acquisitions

Sale to a Strategic Buyer
Sale to a Private Equity Group
Buy-Side Advisory
Recapitalizations



Raising Capital

Senior Debt
Subordinated Debt
Minority Equity
Hybrid Strategies
Venture Capital



Advisory Services

Financial Restructuring
Strategy Advisory
Opinion Services
Expert Testimony
Succession Planning

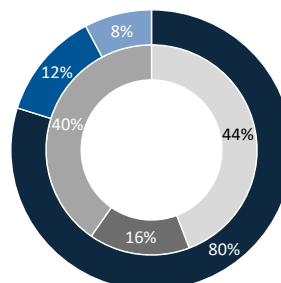
Sector-specific expertise

We have deep market knowledge of the critical industry forces that drive your business and unlock transactional value.

Industries

- Energy, Power & Infrastructure
- Consumer Products & Services
- Industrial Services & Manufacturing
- Specialty Distribution
- Environmental & Sustainability
- Business Services
- Software & Tech-Enabled Services
- Healthcare

Transaction Types



- Sell-Side M&A
- Capital Raise
- Buy-Side M&A
- Strategic Buyer
- Financial Buyer
- PE-Backed Strategic

Recent Transactions

Energy, Power & Infrastructure



Sale to Financial Buyer

Integrated industrial services platform providing contracted waste management and multi-line civil, structural, and mechanical services to facilities across the Gulf Coast.



Sale to Strategic Buyer

Designer and fabricator of fire detection and suppression systems and a distributor of fire protection and personal protective equipment.



Sale to Strategic Buyer

Engaged in crude oil marketing, transportation, terminalling and storage of liquid chemicals and dry bulk.



Sale to Financial Buyer

A leading turnkey provider of construction and repair of above-ground liquid storage tanks to a variety of industrial end markets.

Specialty Distribution



Sale to Strategic Buyer

A leading branded supplier of premium quality industrial and hydraulic hoses and fittings, fluid sealing products and related services.



Sale to Strategic Buyer

A wholesale distributor of natural and architectural cut stone, manufactured stone, cast stone and masonry supplies.

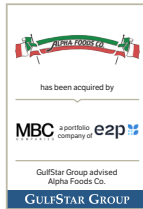
Healthcare



Recapitalization with Strategic Buyer

Operator of a full-service surgical hospital located in Metairie, LA. Founded in 2011 by a group of physicians.

Consumer Products & Services



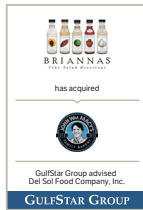
Sale to Strategic Buyer

A second-generation, family-owned frozen foods manufacturer selling into the K-12 school market, based in Waller, Texas.



Sale to Strategic Buyer

A leading retailer of fasteners, tools and other supplies serving the single and multi-family residential construction market across Texas.



Buy-Side Advisory

#1 Premium Salad Dressing brand in the United States retail grocery channel.



Sale to Strategic Buyer

Renowned designer of branded cookware and kitchenware products sold across global retail channels.

Environmental & Sustainability



Sale to Strategic Buyer

A premier provider of integrated scrap metal recycling solutions for both commercial and consumer customers at multiple locations in North Carolina.

Software & Tech-Enabled Services



Sale to Financial Buyer

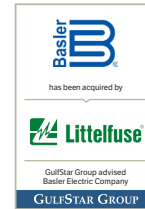
Provider of software and tech-enabled services designed to optimize overdraft programs for regional/community banks and credit unions.



Sale to Strategic Buyer

Leading provider of pipeline integrity management software and services to energy transportation companies.

Industrial Services & Manufacturing



Sale to Strategic Buyer

A third-generation, family-owned manufacturer of electrical components that control, regulate and protect mission-critical equipment in the utility and data center markets.



Sale to Financial Buyer

A leading provider of custom precast concrete fencing and wall systems, offering durable, low-maintenance and environmentally friendly products.



Sale to Financial Buyer

A full-service, ASME-certified fabricator of large, complex pressure vessels with in-house capabilities to engineer, draft, fabricate, stress relieve, sandblast, and coat large pressure vessels.

Business Services



Sale to Strategic Buyer

A leading Central Texas civil engineering firm providing water and wastewater, land development, and surveying services to public and private clients.



Sale to Financial Buyer

Provider of mission critical building automation services and electrical power management solutions for data centers.

GulfStar Managing Directors

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