



## 13<sup>th</sup> ANNUAL M&A ADVISOR AWARDS WINNERS

### I. M&A DEAL OF THE YEAR

#### **M&A Deal of the Year (Over \$3 Billion)**

Merger of American Airlines with US Airways

Mesirow Financial Consulting, LLC  
Barclays  
Latham & Watkins LLP  
Moelis & Company  
Rothschild  
Skadden, Arps, Slate, Meagher & Flom, LLP  
Weil, Gotshal & Manges LLP

#### **M&A Deal of the Year (Over \$1 Billion to \$3 Billion)**

Acquisition of Oculus by Facebook

Goodwin Procter LLP  
Bingham McCutchen  
Facebook  
Fenwick & West  
Oculus

### **M&A Deal of the Year (Over \$500MM to \$1 Billion)**

Acquisition of Tellabs, Inc. by Marlin Equity Partners

Schulte Roth & Zabel LLP  
Credit Suisse AG  
Evercore  
Goldman Sachs  
Marlin Equity Partners LLC  
Morris Nichols Arsht & Tunnell LLP  
Richards, Layton & Finger PA  
Sidley Austin LLP  
Tellabs, Inc.

### **M&A Deal of the Year (Over \$250MM to \$500MM)**

Acquisition of Triple Canopy, Inc. by the Triple Canopy Employee Stock Ownership Trust

CSG Partners  
Bank of America  
Greenberg Traurig LLP  
Stout Risius Ross  
Taylor English  
Triple Canopy Employee Stock Ownership Trust

### **M&A Deal of the Year (Over \$100MM to \$250MM)**

Acquisition of Two TV Stations From Granite Broadcasting Corp. by E.W. Scripps

BakerHostetler  
Cooley LLP  
E.W. Scripps Company  
Wells Fargo Securities

### **M&A Deal of the Year (Over \$50MM to \$100MM)**

Acquisition of Crown Partners by Publicis Groupe

Seward & Kissel LLP  
Bentley Associates L.P.  
Collins & Collins  
Crown Partners, LLC  
Publicis Groupe S.A.  
Razorfish  
Reed Smith LLP

### **M&A Deal of the Year (Over \$25MM to \$50MM)**

Acquisition of GlobalHealth by Kinderhook Industries

Allegiance Capital Corporation  
Deloitte  
GlobalHealth  
Kinderhook Industries  
Kirkland & Ellis LLP  
McAfee & Taft

## **M&A Deal of the Year (Between \$10MM and \$25MM)**

Acquisition of UST Corporation by Tregaron Capital

Generational Equity, LLC  
BKD, LLP  
Corporate Diligence Specialists, LLC  
Edwards Wildman Palmer LLP  
Generational Capital Markets, LLC  
Tregaron Capital Co.  
Tregaron Opportunity Fund I, LP  
UST Corporation  
V-Rooms

## **II. CORPORATE/STRATEGIC ACQUISITION OF THE YEAR**

### **Corporate/Strategic Acquisition of the Year (Over \$250MM)**

Sale of Shares to Fiat by Chrysler VEBA Trust

Brock Capital LLC  
Deutsche Bank AG  
Lazard  
Stroock & Stroock & Lavan LLP  
Sullivan & Cromwell LLP

### **Corporate/Strategic Acquisition of the Year (Over \$100MM to \$250MM)**

Acquisition of Fuse Network by Parent Company of NUVOtv

Greenberg Traurig LLP  
Goodwin Procter LLP  
Jefferies  
SiTV Media Inc.  
The Madison Square Garden Co.

### **Corporate/Strategic Acquisition of the Year (Over \$50MM to \$100MM)**

Acquisition of Crown Partners by Publicis Groupe

Seward & Kissel LLP  
Bentley Associates L.P.  
Collins & Collins  
Crown Partners, LLC  
Publicis Groupe S.A.  
Razorfish  
Reed Smith LLP

### **Corporate/Strategic Acquisition of the Year (Over \$25MM to \$50MM)**

Acquisition of the Oil Country Tubular Goods ("OCTG") assets of Northwest Pipe Company (NASDAQ: NWPX) by Centric Pipe, LLC, an affiliate of Dallas-based OCTG supplier SB International, Inc.

Raymond James  
Ater Wynne  
Merrill DataSite  
Northwest Pipe Co.  
SB International  
Wick Phillips

### **Corporate/Strategic Acquisition of the Year (Between \$10MM and \$25MM)**

Acquisition of All State Insulation by Distribution International

The Peakstone Group  
Allstate Insulation  
Audax Group  
KMPA

## **III. CROSS-BORDER DEAL OF THE YEAR**

### **Cross-Border Deal of the Year (Over \$1 Billion)**

Acquisition of Kaydon Corp. by SKF USA Inc.

Reed Smith LLP  
Barclays  
Deloitte  
Gleiss Lutz  
J.P. Morgan  
Kaydon Corporation  
Mackenzie Partners  
Mannheimer Swartling Advokatbyra AB  
Paul Hastings LLP  
SKF USA Inc.

### **Cross-Border Deal of the Year (Over \$100MM to \$1 Billion)**

Acquisition of Actix International, Ltd. by Amdocs, Ltd.

Raymond James  
Actix International, Ltd.  
Amdocs, Ltd.  
Ropes & Gray

### **Cross-Border Deal of the Year (Over \$50MM to \$100MM)**

Acquisition of T-DOC Company, LLC by  
LABORIE, a Portfolio Company of Audax Private  
Equity

Capstone Partners LLC  
Audax Private Equity  
GE Antares Capital  
Kirkland & Ellis LLP  
KPMG  
Merrill DataSite  
Sherman, Silverstein, Kohl, Rose & Podolsky, P.A.  
T-DOC Company, LLC  
Thomas G. Otto & Company, PA

### **Cross-Border Deal of the Year (Over \$25MM to \$50MM)**

Restructuring and Sale of Velti, Inc.

DLA Piper  
Deloitte CRG  
GSO Capital Partners  
Jefferies  
Simpson Thacher & Bartlett LLP  
Velti Inc

### **Cross-Border Deal of the Year (Between \$10MM and \$25MM)**

Acquisition of the Organic Pigment business of  
Jiangsu Multicolor Fine Chemical Co., Ltd  
("JMC") by Clariant

Business Development Asia  
Clariant AG  
Jiangsu Multicolor Fine Chemical Co., Ltd  
PwC

## **IV. RESTRUCTURING DEAL OF THE YEAR**

### **Restructuring Deal of the Year (Over \$1 Billion)**

Restructuring and Recapitalization of YRCW Inc.

MAEVA Group, LLC  
Credit Suisse  
Kirkland & Ellis LLP  
YRCW Inc.

## **Restructuring Deal of the Year (Over \$100MM to \$1 Billion)**

Restructuring of Select Staffing

Pachulski Stang Ziehl & Jones LLP  
AlixPartners LLC  
Anchorage Capital Master Offshore, Ltd.  
BlueMountain Capital Management LLC  
Cole, Schotz, Miesel, Forman & Leonard, P.A.  
Goldman Sachs  
Milbank, Tweed, Hadley & McCloy LLP  
Oberon Securities, LLC  
Pine River Fixed Income Fund Ltd.  
Skadden, Arps, Slate, Meagher & Flom LLP

## **Restructuring Deal of the Year (Between \$10MM and \$100MM)**

Acquisition of St. Francis Hospital's Assets by Westchester Medical Center

Deloitte Transactions and Business Analytics, LLP  
Nixon Peabody LLP  
Alston & Bird LLP  
CohnReznick LLP  
Deloitte CRG  
Farrell Fritz, P.C.  
Mannat, Phelps & Phillips LLP  
Mintz Levin Cohn Ferris Glovsky and Popeo P.C.  
PwC  
St. Francis Hospital  
United States Trustee for Region 2  
Westchester County Health Care Corporation  
Westchester Medical Center

## **V. DEAL FINANCING OF THE YEAR**

### **Debt Financing Deal of the Year**

Financing of Amaya's Acquisition of The Oldford Group Limited (Pokerstars and Full Tilt Poker)

Greenberg Traurig LLP  
Amaya Gaming Group Inc.  
Deutsche Bank Securities Inc.  
Houlihan Lokey  
Oldford Group

### **Equity Financing Deal of the Year**

Investment in Credit Karma led by Google Capital

Financial Technology Partners  
Credit Karma  
FT Partners  
Google Capital

## **VI. M&A PROFESSIONAL OF THE YEAR**

### **Dealmaker of the Year**

Sunny Khorana, Partner, Managing Director, Origination, Fifth Street Management LLC

### **Legal Advisor of the Year**

Alison Ressler, Co-Head, Private Equity Practice/Partner, Sullivan & Cromwell LLP

### **Deal Services Professional of the Year**

Colin Wittmer, Deals Partner, PwC

## **VII. M&A PRODUCT/SERVICE OF THE YEAR**

S&P Capital IQ's Platform

## **VIII. FIRM OF THE YEAR**

### **Boutique Investment Banking Firm of the Year**

Marlin & Associates

### **Private Equity Firm of the Year**

Catterton Partners

### **Law Firm of the Year**

Hirschler Fleischer

### **Investment Banking Firm of the Year**

Headwaters MB

## **Lender Firm of the Year**

Ares Capital Corporation

## **Consulting Firm of the Year**

Conway MacKenzie

## **Valuation Firm of the Year**

Generational Equity, LLC

## **IX. SECTOR DEALS OF THE YEAR AWARDS**

### **Healthcare/Life Sciences Deal of the Year (Over \$250MM)**

Acquisition of Sheridan Healthcare by AmSurg Corp.

Bass Berry & Sims PLC  
AmSurg Corp.  
Barclays  
Citigroup  
Deloitte & Touche LLP  
Hellman & Friedman  
Simpson Thacher & Bartlett LLP

### **Healthcare/Life Sciences Deal of the Year (Up to \$250MM)**

Catterton Partners Investment in Pain Doctor

Catterton Partners  
Crowe Horwath  
Finn Dixon & Herling  
Milligan Lawless  
Pain Doctor  
Parthenon Consulting

### **Industrial Manufacturing/Distribution Deal of the Year (Over \$250MM)**

Acquisition of Las Bambas by MMG Limited

White & Case, LLP  
MMG Limited  
Glencore Xstrata plc.



## **Industrial Manufacturing and Distribution Deal of the Year (Up to \$250MM)**

Merger of Maxcess International Holding Corporation with Webex Inc., a Portfolio Company of Bertram Capital

Bertram Capital Management  
Choate, Hall & Stewart LLP  
GE Antars  
Grant Thornton  
Harris Williams  
Hirshler Fleischer  
Intralinks  
Siemens Financial Services  
Windjammer Capital

## **Financial Services Deal of the Year**

Acquisition of American Claims Services Inc., by York Risk Services Group

Generational Equity, LLC  
Akerman Senterfitt LLP  
American Claims Services Inc.  
Bourgeois Bennett, LLC  
Generational Capital Markets  
Hirsch & Westheimer  
KPMG  
V-Rooms  
York Risk Services Group

## **Professional Services Deal of the Year (B-to-B) (Over \$100MM)**

OzForex Initial Public Offering

Financial Technology Partners  
FT Partners  
OzForex

## **Professional Services Deal of the Year (B-to-B) (Up to \$100MM)**

Growth Equity Financing of hyperWALLET's by Primus Capital

Raymond James  
Crowe Horwath  
Deloitte  
Goodwin Procter  
hyperWALLET Systems Inc.  
Intralinks  
McCarthy Tetrault  
Paul Hastings LLP  
Primus Capital

### **Technology, Media, Telecom Deal of the Year (Over \$1 Billion)**

Restructuring of Eastman Kodak Company by  
AlixPartners, LLP

AlixPartners, LLP  
BMC Group  
Citigroup  
Kodak  
Lazard  
PwC  
Sullivan & Cromwell LLP

### **Technology, Media, Telecom Deal of the Year (Over \$100MM to \$1 Billion)**

Restructuring of FriendFinder Networks

Curtis, Mallet-Prevost, Colt & Mosle LLP  
SSG Capital Advisors, LLC  
Akerman Senterfitt LLP  
FriendFinder Networks, Inc.  
Greenberg Traurig LLP  
Jones Day  
Milbank, Tweed, Hadley & McCloy LLP

### **Technology, Media, Telecom Deal of the Year (Between \$10MM and \$100MM)**

Acquisition of Globe Wireless by Inmarsat

Redwood Capital Group, LLC  
Globe Wireless  
Hogan Lovells US LLP  
Inmarsat PLC  
Steptoe & Johnson LLP  
Trinity Advisers

### **Energy Deal of the Year (Over \$100MM)**

Acquisition of TC Safety and TC Consulting and  
EnerSafe by Hammond, Kennedy, Whitney &  
Company, Inc.

GulfStar Group  
Hammond, Kennedy, Whitney & Co.  
Katz Sapper & Miller  
Locke Lord  
Risk Strategies Company  
Taft Stettinius & Hollister LLP  
TC Safety and Consulting

### **Energy Deal of the Year (UP TO \$100MM)**

Acquisition of Downing Wellhead Equipment by  
Argonaut Private Equity

Allegiance Capital Corporation  
Argonaut Private Equity  
Downing Wellhead Equipment  
Frederic Dorwart, Lawyers  
Ley, P.C.  
Munsch Hardt Kopf & Harr P.C.  
Standfield O'Dell

## **Industrial Goods and Basic Resources Deal of the Year**

Sale of EMTEQ, Inc. to B/E Aerospace, Inc.

Mesirow Financial, Inc.  
EMTEQ, Inc.  
B/E Aerospace, Inc.  
Fried, Frank, Harris, Shriver & Jacobson

## **Consumer and Retail Products Deal of the Year**

Acquisition of General Tools & Instruments

High Road Capital Partners  
Babson Capital Management  
CBIZ  
Cowen and Company  
Crowe Horvath  
Investor Group Services  
Jones Day  
McLaughlin & Stern  
U.S. Bank

## **Retail Manufacturing/Distribution Deal of the Year**

Restructuring of John Forsyth Shirt Company

Salus Capital Partners  
BDO Canada Ltd  
Dentons LLP  
Manunion  
The John Forsyth Shirt Co.

## **Consumer Services Deal of the Year**

Acquisition of Ex'pression Center for New Media Inc. by SAE Institute Group, Inc. - A division of Navitas Limited

Capstone Partners LLC  
Cooley LLP  
Duane Morris  
Ex'pression College  
PwC  
SAE Institute

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